

RESPONSE TO BIDDERS

1. Shyline Machimbira

- Since we will be bidding for 3 categories will it be R 5million for each category = Total R15 million?

4.1 Category A: Surgical Mask - Patient - R5million?

4.2 Category B: Surgical Mask - Health Care Worker - R5million?

4.4 Category D: Sanitizers and Disinfectant - R5million?

Answer: The R5 million covers all the categories. So you only need one R5 million guarantee.

- Submission of Samples - Bidder must submit samples that will be subjected to testing to ensure that they are in-line with the WHO standards.

How many samples do you need for:

4.1 Category A: Surgical Mask - Patient?

4.2 Category B: Surgical Mask - Health Care Worker?

4.4 Category D: Sanitizers and Disinfectant 5litres?

Answer: We need one (1) item for each category.

- Can we submit branded samples or unbranded?

Answer: Unbranded Samples.

- In the event that we are the successful bidder for 4.4 Category D: Sanitizers and Disinfectant 5Litres. Do we need to brand the 5litres, if yes please kindly provide the size and colours of the logo/artwork?

Answer: No Branding

- What will be the payment terms? Invoice per portion delivered with signed delivery note, payment will be made within 30 days?

Answer: Service providers will be expected to invoice per portion of the items delivered with a signed delivery note. Payment will be made within 30 days

2. Tautlou Plant Hire & Projects

- Samples, do we have to send the documents with the samples or you will request them from shortlisted service providers?

Answer: Samples must be submitted with the documents on or before the closing date.

- If the service provider does not have a bank guarantee of at least R5 million, but will be able to execute the duties if appointed; will it be a problem?

Answer: Failure to provide a Bank Guarantee of R5 million or any other administrative requirement will disqualify bidders.

- Who will be paying the subcontractor? Service provider or you as a client?

Answer: The service provider.

- What if the service provider has supplied these items to other organisations, but with lesser quantities but has capacity to supply you with required quantities?

Answer: The service provider must submit proof as per the stated requirements or will be regarded as submitted a non-responsive bid.

- The submission of one original and two copies of the proposal; does it mean I have to submit 3 documents?

Answer: Yes, one original and two copies of the proposal.

I have a strong interest to bid for this tender but I feel like the document minimum requirements favour only big companies, hence they are told that the aim is to empower SMEs

How about you restructure it in way that you have two categories for both big and small companies?

How are SMEs expected to have delivered such quantities since the pandemic has hit us only for 4 months now?

How are SMEs supposed to have bank guarantee of at least R5 million? Clearly the document is kicking them out

Answer: The requirement of the R5 million bank guarantee was informed by the magnitude of the tender and the fact that it would require significant capital injection and supply at short notice.

3. Nthabiseng Moropeng

- Kindly will like to ask if i want to bid for a tender can i be able to bid to provide surgical masks only, or do i need to provide all that is on the tender document?

Answer: Bidders are allowed to bid for one category.

4. Precise Estate

- Can you example the part which says "Please submit one original and 2 copies of the proposal"-Must the proposal copies be both in the envelope or must be email first?

Answer: Proposals must be submitted at DIRCO at the address stated on the tender document, no emails will be accepted. Your envelope must contain three proposals inside which are: "one original and two copies of the proposal".

5. Dean Seew

- As a Manufacturer and having credit terms with other Manufacturers' is there is still a need for a bank Guarantee? As we usually do not seek financial assistance.

Answer: Failure to provide a Bank Guarantee as per the requirement of the bid will be regarded as submission of a non-responsive bid.

6. Pioneer Medical

- I trust this email finds you well. I would like to know if I am permitted to bid for some of the items on the tender and if only 1 or multiple bidders will be appointed.

Answer: Service providers may bid for one (1) or more categories. Appointment will be done per category.

7. Amit Desai

- We have recently joined the tender process on the 10 June 2020. We have not won any tenders so far but we would like to know how we can take part in this tender for Bid Number: DIRCO 02-2020/21. If we are not able to take part in this tender will it be possible to supply us with a list of successful bidders.

Answers: This is an open tender and any service providers are welcome to bid. Successful bidders will be published on the DIRCO website where the tender is advertised.

- Please advise if Bid Number DIRCO 02-2020/21 is on behalf of the Department of health and are all the materials required on this bid going to be distributed to provincial hospitals throughout the country? If not who is going to be the end user of these items?

Answer: kindly note that this is a tender for Department of International Relations and Cooperation. The end user is African Renaissance Fund.

8. Limitless Enterprise

- Kindly advice payment terms after successful bid and supply.

Answer: Service providers will be expected to invoice per portion of the items delivered with a signed delivery note. Payment will be made within 30 days

9. Unitrade medical

- Please clarify Category "H" for me. You have the item description as "COVERALLS" and as well as "SCRUB SUITS"

Answer: The Department requires protective cover body suits Coveralls

10. Unitrade medical

- I am seeking clarification on one of the requirements listed under 6.1 (Administrative Requirements), referring to the submission of a bank guarantee. Please advise in what form this should be submitted? A bank guaranteed cheque? Letter of good standing?

We have spoken with our business banker and she has advised that a bank guarantee essentially means that our FSP would hold the stipulated amount of money in an interest bearing account, controlled by said FSP, until such time as the contractor calls for payment, in which case the FSP (standing as guarantor) initiates payment.

Answer: That is what the requirement is looking for, the bidders will have to submit a letter from the bank assuring that the required funds have been put aside specifically for this project.

11. Suprahealthcare

- May you please confirm that it is mandatory for us to submit a bid guarantee of at least five million Rands or we can also submit a bank confirmation letter with tender value?

Answer: You need to submit a bank guarantee of R5 million.

- Do we have to subcontract even if we are a level 1 BEE

Answer: Yes and a signed subcontracting agreed must be submitted with the tender document.

- May you please confirm the period of the tender?

Answer: It is a once off supply as stated under Special Conditions on paragraph 11.

- May you please share the bank guarantee draft (wording).

Answer: A bank guarantee can only be obtained from a bank, we therefore do not have one.

12. Lesedi-Tech

- I have two companies in question, that have experience in supplying:
Company A: Surgical Masks
Company B: Sanitizers

For two different clients for the required minimum quantities.
As stated in the 'administrative prerequisites' for this tender.

If a person is the sole director of the two companies (A & B) can they submit for both Company A and Company B to bid to supply the two respective products (Surgical Masks and Sanitizers)?

Answer: Yes

13. Adam Dodkins

- How do we obtain a DIRCO number?

Answer: DIRCO number for the bid is DIRCO 02-2020/21.

- We have 1.5 million 3 ply masks - Patient on hand but due to this could not supply a bank letter guaranteeing R5 million as it is in stock. Would this exclude us from bidding?

Answer: Failure to provide a Bank Guarantee of R5 million or any other administrative requirement will disqualify bidders.

14. Visser Leonel

- Had the delivery sites in Gauteng already been identified?

Answer: The delivery site is still to be confirmed but will be around the Gauteng area.

- Should the samples accompany the submitting bid?

Answer: Yes.

- What is the local threshold for the products?

Answer: 100%

- Delivery basis is once off or as and when?

Answer: Please refer to the last note under Special conditions paragraph 11 of the Terms of Reference.

- Subcontractors must be from the same province of the main supplier?

Answer: No

- If bid is accepted, how long after delivery will payment take place?

Answer: Within 30 days.

15. GreenHog

- With regards to DIRCO 02-2020/21, Category E: Surgical Gowns- would you prefer I quote on Plastic PVC or non-woven apron?

Answer: kindly quote as per the specifications listed under product description.

16. LNDM Consultants(Pty)Ltd

- My enquiry is around the next available option of 30% sub-contracting and would like to find out the procedure for one to register/enroll/be in a position to possibly be considered as a Sub-Contractor for this bid. We are a Level 1 BBB-EE contributor that is an EME.

Answer: To be a sub-contractor there should be a signed sub-contacting agreement between the bidding company and the sub-contracted company.

17. BICS

- May you please advise if you require the following items Sterile or Non Sterile?
Gowns
Aprons
Coveralls

Answer: kindly see 4.6, 4.7 and 4.8 of the Terms of Reference for the exact specifications of the above mentioned items.

18. Bariah Marole

- Is it for a panel or just one successful bidder? The quantities are so huge that's why I'm asking the question.

Answer: Service providers may bid for one (1) or more categories

- If my company has never sold 500 000 masks, that means I'm automatically disqualified. These are big numbers, does it have to be the exact numbers or as long you have sold the mask in order for your bid to go to the next stage. We are supposed to submit our bid document together with the samples, to show that we know the products, so why is selling of 500 000 masks so important for now.

Answer: Failure to submit proof that you have supplied 500 000 masks will result in you having submitted a non-responsive bid. This is to ensure that service providers have the ability to supply such a huge order.

19. The World Focus Group

- I wanted to find out from you regarding the supply of sanitizers and disinfectants, the quote requests 46000 bottles (5 liter packaging), what is the quantity of both? Or is for sanitizer only?

Answer: This is one (1) product. We require sanitizers

20. Anthony Ramothwala

- Does the Samples have to be submitted with the Bid Document, in other words, before the Bid Closing date?

Answer: Yes.

- Pricing Schedule: SBD 3.1: Should the Bid Proposal also include the Pricing Schedule/Financial Proposal or the pricing schedule hand filled in the SBD 3.1 be the only one....?

Answer: A hand filled SBD 3.1 will be considered for pricing by the Department.

- Pricing Schedule: SBD 3.1: On Items which we do not offer should we write NO QUOTE or leave it blank?

Answer: You may submit SBD 3.1 of a category the company is bidding for only.

21. Themba Lamane

- I would like to find out if I can tender on Category C and Category D?

Answer: Yes, Service providers may bid on one (1) or more) categories

22. Preston Naidoo

- Please could you assist me with further information on the following items:

Surgical Mask - Patient

Surgical Mask - Health Care Worker

We are a local manufacturer of these items and I believe that the DTI has implemented a local content requirement - I just wanted to confirm that this tender will be taking that into consideration? I ask because I didn't see the SBD6.2 in the bid documents.

Answer: Local content will is applicable for this tender. The Department will issue out an addendum to all prospective bidders informing them of the amendments before the closing date and time of the bid. Relevant documents for the declaration of local content will be made available for this purpose (i.e. SBD 6.2 and Annexure C, D &E)

- Furthermore, you have mentioned some international standards for these items, whereas we have our items tested according to the local standards SANS1866:2008 and SANS1866-1:2018.

Answer: National Treasury has issued instructions regarding the standards that must be adhered to when procuring COVID-19 PPE and a pricelist. Please refer to instruction Note NO.5 2020/21.

23. Tshegofatso Mazwi

- Kindly advice if we submit the samples with the tender on the closing date or we only submit when we are shortlisted?

Answer: Samples should be submitted on or before the closing date

- On the proof can we provide a proof from different clients that we supplied to reach the excess of 500 000 masks?

Answer: No, the idea is to measure whether service providers will be able to handle such a big order.

- On the sanitizer and the disinfectants below, do you 2in1 sanitizer and in disinfectants or you want them separate?

Answer: One product.

24. Bark n Fibre:

- I will like to find out that due to Covid-19 it means that there will be no briefing meeting or could you advise in regards.

Answer: The briefing meeting has been replaced by the questions and answer session. The responses will be published.

- We are registered as NPO and we will like to find out which documents do you require from us to submit for the Bid Number: DIRCO 02/2020/21.

Answer: All the relevant documents that are stated as requirements should be submitted

25. SAYM Green Unit

- The delivery sites? When is it provided for purposes of costing?

Answer: For now we can only confirm that the delivery site will be in Gauteng.

- On the Joint Venture account. Should it be registered or a signed one is good enough?

Answer: A signed one is good enough.

26. Uhambopd

- Kindly advise if it is compulsory quote on all items.

Answer: No it is not. Service providers may bid for one (1) or more categories.

27. Slindile Mpanza

- Hope this email finds you well, May I kindly ask how long the contract will be?

Answer: Once off.

- Is it for a period of a year?

Answer: Once off.

28. Medical Plant

- We would like to participate in the above tender, we are a registered supplier on CSD but would like to confirm if we need to register with DIRCO as a supplier first in order for us to submit a bid please? If so, could you please kindly provide us with guideline for such registration?

Answer: You do not need to be registered with DIRCO as a supplier.

29. Access Advertising

- Kindly advise if payment can be done as COD or 50% down payment on the tender for DIRCO02/2020/21.

Answer: Service providers will be expected to invoice per portion of the items delivered with a signed delivery note. Payment will be made within 30 days

30. Isumed

- I would like to get clarity on Requirement No. 8 which is on page 6 of the requirements section.

“The successful bidder will be required to sub-contract a minimum of 30% of the value of the contract to EMEs or QSEs which are 51% owned by either one of the following: Black Owned, black youth, black women owned.(A Signed agreement by both parties to be submitted with the proposal)”

In the event that we are already a Black owned entity, Should we still subcontract women / youth owned businesses?

Answer: Yes and a signed subcontracting agreement must be submitted with the tender document.

- If So, Do they also need to submit their statutory documents along with **our bid**?

Answer: Yes.

31. Rajiv Jetley

- This is in reference to the tender bid no-DIRCO 02/2020/21 for medical equipment, we had a query, Please can you advise the place of discharge of the cargo and the Sea Port where the vessel will berth.

Answer: Delivery is expected at a site still to be confirmed around Gauteng.

- In the notes I went through for the tender I noticed that it specified that the bank account must be covered for a 15 million cover, so does it mean I won't qualify since I don't have a cover at all for the business.

Answer: Failure to provide a Bank Guarantee of R5 million or any other administrative requirement will disqualify bidders.

32. Ngqobile Mgiba

- Could you kindly advise where and how would you like for the samples to be delivered.

Answer: Samples must be submitted with the Proposals at DIRCO at the address stated on the tender document.

33. Patricia Ragau

- Must we bring along sample with bid document?

Answer: Yes. Samples must be submitted with the Proposals at DIRCO at the address stated on the tender document.

- Agreement between bidder and EMEs must be submitted with proposal or u will need agreement if the bidder come successful?

Answer: A signed agreement must be submitted with the proposal.

- Am I allowed to bid for 2 to 3 item or must I bid 8 of them?

Answer: Service providers may bid on one (1) or more categories.

34. Regal Products

- Can I tender for sanitizer only?

Answer: Yes. Service providers may bid on one (1) or more categories.

- By when do you need samples? Can I furnish Interteks report instead of sending samples for sanitizer?

Answer: Samples must be submitted with the Proposals at DIRCO at the address stated on the tender document.

- If we don't have any completed orders of 500000 masks for 1 customer but have sold more than 500000 masks to various customers does that disqualify the bid?

Answer: Failure to submit proof that you have supplied 500 000 masks will result in you having submitted a non-responsive bid. This is to ensure that service providers have the ability to supply such a huge order.

- Must I submit all the documents or just the docs that have to be signed?

Answer: Submit all the documents as per our requirements on the Terms of Reference

35. Vashantha

- Regarding the bank guarantee, please email us the format of what is required on the guarantee.

Answer: the bank guarantee can only be obtained from the bank.

- Is the request for the guarantee to confirm proof of funds?

Answer: Yes, and R5 million needs to be put away to fund this project.

36. Ken Mali

- How long should we arrange the bank guarantee for? If we are not successful, we would like the guarantee cancelled as soon as results are announced so we can be able to use the funds in our business.

Answer: Three (3) months

37. Thabo MaTlou

- We have noticed that some specifications are not listed exactly as per WHO, such as the surgical face masks - Patient and aprons. Where the specification differs, do we need to provide the alternative pricing and samples to address the additional specifications?

Answer: kindly quote as per the given specifications on the tender document.

- Also relating to the surgical masks, the requirement for fluid resistance, and moulded, is normally related to a particulate filtration mask, such as an N95 or FFP2 respirator, not a surgical mask, unless the requirement is for a Type 1R,2R or 3R. They are still not moulded though. Must we provide pricing and samples for the fluid resistant masks and moulded masks/respirators too?

Answer: kindly quote as per the given specifications on the tender document.

- The hand sanitizers as per WHO require that Hydrogen peroxide, not just the 70% or more alcohol content. Can you confirm we need the WHO required sanitizer or if it will suffice that it must just be 70% or more alcohol content?

Answer: kindly quote as per the given specifications on the tender document.