



# international relations & cooperation

Department:  
International Relations and Cooperation  
REPUBLIC OF SOUTH AFRICA

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Reference : **DIRCO 02/2023/2024**  
Enquiries : Mr K Mokoro; Mr N Seema; Mr S Molekoa; Mr T Munyai  
Telephone : 012 351 0915/ 9198/ 0362/ 8536  
Fax : 012 329 1267

Sir/Madam

1. Bid No: **DIRCO 02/2023/2024**
2. **Invitation for bidders to submit proposals for the appointment of a service provider(s) to design, implement, maintain, and support an email cybersecurity and resilience solution for a period of five (5) years with an option to extend for two (2) years**
3. Required at the Department of international Relations and Cooperation (OR Tambo Building)
4. **Closing date: 05 September 2023; 11 O'clock am**
5. **A non-compulsory virtual briefing session will be held on 15 August 2023 10:00am. Bidders can join a non-compulsory briefing session using a link provided on the website where the tender is advertised.**
6. The attached documents consist of this cover page and the following pages.  
Terms of Reference, SBD1, SBD3.1.1, SBD 3.1.2, SBD 3.1.3, SBD 3.1.4, SBD 3.1.5, SBD 3.1.6  
SBD4, SBD6.1 and General Conditions of Contract.
7. All documents accompanying this bid invitation must be completed in detail where applicable and returned with your bid.
8. Please make sure that your bid reaches this office before the closing date.
9. When submitting your bid, the following information **must** appear on the sealed envelope:
  - Name and address of bidder
  - DIRCO Number
  - Closing date

The envelope can be placed in the bid box at DIRCO New Head office Building, 460 Soutpansberg road Rietondale Pretoria.

Non-compliance with any of **the above** conditions will result in **your bid being disqualified**.

Yours faithfully

  
CHIEF DIRECTOR

DATE: **02/08/2023**

Kgoro ya Tirisano le Tshomišano ya Dinaga tša Boditšhabatšhaba • Lefapha la Dikamano le Tshebedisano Dinaheng tsa Matjhaba • Lefapha la Dikamano tsa Boditšhabatšhaba le Tirisano • UMnyango Wezobudlelwano Nokubambisana Bamazwe Namazwe • Litiko Letebudlelwane Bemave kanye Nekusebentisana • ISebe lezobudlelwane neNtsebenziswano yamZwe ngamaZwe • UmNyango weTjhebiswano nokuSebenzisana kweenTjhabatjhaba • Muhasho wa Vhushaka ha Dzitshakatshaka na Tshumisano • Ndzawulo ya Vuxaka bya Matiko ya Misava na Ntirhisano • Departement van Internasionale Betrekkings en Samewerking

## TERMS OF REFERENCE

**DIRCO: APPOINTMENT OF A SERVICE PROVIDER(S) TO DESIGN, IMPLEMENT, MAINTAIN AND SUPPORT AN EMAIL CYBERSECURITY AND RESILIENCE SOLUTION FOR A PERIOD OF FIVE (5) YEARS WITH AN OPTION TO EXTEND FOR TWO (2) YEARS**



TERMS OF REFERENCE

A handwritten signature or set of initials, possibly 'MG', located in the bottom right corner of the page.

## 1. INTRODUCTION

- 1.1 The Department of International Relations and Cooperation ("DIRCO" or the "Department") is a key component of government that conducts and co-ordinates South Africa's international relations and promotes its foreign policy objectives. At the same time, it also monitors international developments and advises government on foreign policy and related domestic matters.
- 1.2 These activities are coordinated nationally and internationally by South African missions (Embassies, High Commissions, Consulates, and other Diplomatic Offices) that are located all over the world.
- 1.3 The Department is required to be alert at all times and to have at its disposal, an up-to-date and secure information system to enable it to perform its functions without hindrance or constraints.
- 1.4 DIRCO therefore intends to improve its security posture with an email cybersecurity and resilience solution to mitigate against evolving security threats.

## 2. BACKGROUND AND CONTEXT

- 2.1 DIRCO has 121 offices which are geographically located across the globe in which it conducts international relations by engaging internal and external stakeholders (employees, citizens, and strategic alliances).
- 2.2 Email is the primary mode of communication for the Department. With the ever-evolving technological advancements and sophisticated nature of cyber-attacks, the Department needs to position itself in such a way that it can deal with emerging threats.
- 2.3 The Department has seen an exponential increase in phishing threats targeting the psychology of the end-user. These attacks are becoming sophisticated in scale and complexity hence they can bypass even the best defences such as firewalls.
- 2.4 Therefore, there is a need for the Department to leverage on an end-to-end email solution that addresses email protection, threat intelligence, email resilience and business continuity.

## 3. PURPOSE

- 3.1 The purpose of the Terms of Reference (ToR) is to invite competent bidder/s design, implement, maintain, and support an email cybersecurity and resilience solution for period of five (5) years.
- 3.2 The bidder/s are expected to outline the technology roadmap that will be implemented over five (5) years to ensure that the Department always leverages from latest state-of-the-art technologies to mitigate the emerging cybersecurity threats.
- 3.3 The bidder/s are expected to provide licences for a period of five (5) years.

## 4. SCOPE OF WORK AND SPECIFICATIONS

### 4.1 Business requirements

- 4.1.1 The Department uses email as its main mode of communication.
- 4.1.2 The objective of the project is to improve the email security posture and collaboration whilst ensuring email resilience as well as business continuity.
- 4.1.3 DIRCO requires an email archiving platform that complies with industry standards, legal and regulatory frameworks.
- 4.1.4 DIRCO requires a platform that will ensure protection against cyber threats and continuity during failure of production environment.
- 4.1.5 The following of DIRCO's business services must be considered in terms licenses and capabilities of the solution:
  - Secure and mobile accessibility to the platform;
  - Audit and legal compliant non editable platform;
  - Threat intelligent and self-service capabilities;
  - Advanced threat protection and Data Loss Prevention capabilities
  - Capabilities to prevent domain name spoofing on emails
  - Compliance and email archiving including archiving for MS Teams;



- Compliance to international standards such as ISO 27001, 27018, and 22301 etc.
- Information protection;
- Digital risk protection;
- Email encryption (data encryption at rest, in use and in motion) capabilities;
- Non-repudiation capabilities;
- Targeted attack protection against malicious URL, attachments, and impersonation attacks from external and internal emails.
- Protection against zero-day attacks;
- Capabilities to efficiently block sophisticated phishing attacks, spam, and virus;
- Capabilities to stop Intelligence gathering on emails and use of dynamic banners
- End-user cybersecurity awareness capabilities;
- Continuity of email services guaranteed at 100% accessible from the internet;
- Capabilities to recover mailbox due to the loss of email data in the event of corrupt database
- Customisable intelligent real-time reports; and
- Professional services for the design, implementation, support, and maintenance.

#### 4.2 Professional Services

- 4.2.1 Design, implement, integrate, commission, and maintain an email cybersecurity and resilience solution for the Department.
- 4.2.2 The bidder/s must provide a migration design and implementation plan for the current existing email to the archiving platform.
- 4.2.3 The bidder/s will be responsible for developing, documenting, and implementing designs (high and low level), procedures, configuration documents, standards, and the related architecture.
- 4.2.4 The bidder/s will be expected to conduct testing and change management prior to deployment to the production environment.
- 4.2.5 The bidder/s must use a project management methodology to deliver the expected services.
- 4.2.6 The bidder/s must make provision for accredited system certified administration training for 10 DIRCO officials including training material and skills transfer in accordance with the proposed solution.
- 4.2.7 The bidder/s must make provision for end-user training through a "training the trainer" approach. This should also include standard operating procedures and user manuals.
- 4.2.8 The bidder/s must propose maintenance and support for the Solution for the duration of the contract (5 Years).
- 4.2.9 The bidder/s must demonstrate how they respond to security breaches on their platform
- 4.2.10 The bidder/s must demonstrate how they will respond to lawful requests for information by third party organisations on their platform.
- 4.2.11 The bidder/s must provide an exit management strategy/plan, demonstrating how data is going to be managed upon contract expiry/termination without compromising the security of information including: Confidentiality, Integrity and Availability (CIA). This should include how all data or DIRCO's information assets are going to be transferred to the Departmental platform/new platform that would have been identified by the Department.



- 4.2.12 The bidder/s must demonstrate how data is going to be sanitised/disposed of upon contract expiry. The bidder/s must provide assurance of disposal in a form of disposal certificates after the data has been sanitised to minimise risks of data breaches.

#### 4.3 Technical Specifications

- 4.3.1 The aspect of the document outlines the mandatory technical requirements that the proposed solution must address.

- 4.3.2 The proposed solution must include licensing for 4000 users.

- 4.3.3 The proposed solution is expected to seamlessly integrate with Microsoft Exchange and Office 365.

- 4.3.4 The proposed solution must include, but is not limited to, at least the following functional requirements:

i. **E-mail Security**

- Attachment protection - transcribe a file, for example a Word Document to a PDF prior to delivery for a safe file for a user to view the file, and they can request the original file should they want it.
- Make use of the latest Virtual Emulation technologies to put sandbox potential harmful files in a transparent manner to the user.
- URL protection - check against static list as well as deep page scan including threat intelligence and analytics to provide multistep detection and blocking of malicious URLs, including pre-click URL discovery, and post-delivery clicks.
- Impersonation protection - perform multiple checks with multiple triggers for mails to protect against impersonation attacks. The solution must also have the ability to add warnings to suspicious messages
- Advanced threat level protects - instant and comprehensive detection against the latest malware-less social engineering-based email attacks, protecting the organisation from attackers.
- Internal Mail protect - comprehensive remediation and protection of internal emails and attachments. Furthermore, internal sensitive content can be blocked from leaving the organisation and remediation can take place to the organizations' messaging platform.
- Technologies to ensure email trackers are removed and domain spoofing is blocked.

- ii. **Active Directory Integration:** Integration with an on-premise Active Directory and / or Microsoft Azure integration for Single Sign On (SSO), including support for multifactor authentication.

iii. **Archiving**

- The Solution should archive all inbound and outbound emails including internal mails from a journaling perspective.
- The service should be able to offer services to ingest the Departments current emails. These mails are currently hosted across an on-premises Microsoft Exchange messaging platform and Microsoft Office 365



- The current emails that need to be ingested is approximately 90 Terabytes.
- Ability to access the Department's archived emails from the platform as and when required.
- The archives should be able to retain emails for at least 25 years as per National Archives act.
- Service should offer bottomless email archiving for the Department at no additional cost on data sizes over the years.
- The archived emails must be encrypted and sealed in a tamper proof manner.
- The solution must have the ability to archive Microsoft Teams for regulatory purposes
- eDiscovery with Case management functionality for Auditors and Investigations to be done independently i.e. provisioning of accounts for the compliance and investigation team to independently investigate or audit
- Self-service of users being able to search their own archives without IT assistance.
- To comply with POPIA, Solution should be able to permanently remove email messages from the archive by coordinated action of multiple admins.

iv. **E-mail Continuity and recovery**

- The Solution should provide failover routing of email to remote DR site during local outages, coupled with automatic email queuing / spooling for 4 days plus the option to pause inbound delivery.
- The functionality of **always-on** access to live email and calendar information via a Portal.
- In the event of a disruption, i.e. a lost or stolen device with the Departments emails; the solution should have automated data recovery and advanced email management tools including mailbox and folder sync & recover, granular retention and mailbox storage (stunning) management.
- The ability to restore a user's emails in full. The functionality to 'Export and Save' facility between Archiving Platform personal archive and Outlook mailbox for easy message recovery is essential.
- For audit purposes amongst others: administrator or end user invocation of continuity service testing capabilities should be available.

v. **Notification's capability:** Solution must offer notification and alerts for potential service issues.

vi. **Monitoring and Reporting:**

- The solution must offer prebuilt/standard and customisable reports.
- Scheduled and defined reports on e-mails patterns and other functionalities.
- Online Service Monitor dashboard for inbound and outbound email queues.
- Online Service Monitor dashboard for journal queues.
- Inbound and outbound email continuity event monitoring.

vii. **Branding:** The Solution should have signature and disclaimer branding capabilities from a central point.

- viii. **Mobile Applications:** The solution must allow users to securely sign-in using any mobile device such as HarmonyOS, Android and iOS.

4.3.5 The proposed solution must include, but is not limited to, at least the following compliance requirements:

- i. **Privacy Compliance:** The solution must be General Data Protection Regulation (GDPR) and Protection of Personal Information Act (POPIA) compliant.
- ii. **Datacentre management:** Solution should have secure, scalable, jurisdictionally segregated geographically dispersed datacentres, with 100% service availability punitive SLA within the borders of South Africa.
- iii. **Audit Trail / Chain of Custody:** The solution must keep an audit trail of all activities.
- iv. **Role-Based:** The solution must support Access Control through role-based security.
- v. **Account Delegation:** The solution must support account delegation with full audit trail.
- vi. **Tamper Proof:** The Solution must ensure that the archived emails are sealed, encrypted and tamper proof.
- vii. **Data Sovereignty:** The solution must ensure that all information resides in the confines of South African datacentres.

#### 4.4 Project Implementation specifications for all categories

4.4.1 The bidder/s must use appropriate project management methodology to deliver the expected services.

4.4.2 The bidder/s proposed Project Management Plan (PMP) is expected to cover, amongst others, the following:

- Detailed Project definition and planning;
- Detailed Project implementation plan;
- Detailed Project risk and change management approach;
- Project timeframes;
- Detailed Pricing for the project; and
- Detailed Project stages and milestones.

4.4.3 The bidder/s must ensure that the project is completed within a maximum period of 4 months after the issuance of the purchase order.

4.4.4 Project Costing

- The bidder/s must provide a detailed proposal with itemised costing of services related to the items as indicated in the specifications (VAT inclusive); SBD 3.1.
- Only SBD 3.1 costing will be accepted.

#### 4.5 Maintenance and Support for all categories

4.5.1 The bidder/s are expected to provide a maintenance and support for period of five (5) years.

4.5.2 The proposal must ensure that the time to respond should be a maximum period of 2 hours after a call was logged.



4.5.3 The proposal must ensure that the time to resolve should be maximum period of one business day.

**4.6 User Cybersecurity Awareness and Training**

- 4.6.1 The bidder/s are expected to provide monthly deployment of core cybersecurity awareness video-based training modules - covering phishing, data, information and password protection and office hygiene, amongst others.
- 4.6.2 The bidder/s are expected to provide employee risk scores, departmental risk score and phishing campaigns and reporting.
- 4.6.3 Have the capability to do Gamification between departments and or business units.

**5. VALIDITY OF PERIOD OF BID**

Bidders are expected to submit a bid that will be valid for at least a period 120 days.

**6. EVALUATION METHODOLOGY**

All the bids received will be evaluated in three phases: **(Administrative Compliance, Functionality, Preferential procurement Regulations (PPR) specific goals and Price)**

**6.1 Phase 1: Administrative Compliance**

**Bidders can join a non-compulsory virtual briefing session using the link provided where the tender is advertised.**

Potential Service Providers must comply with all minimum administrative compliance requirements in order to qualify for the next stage of the evaluation process. Non-submission will result in disqualification.

The minimum administrative compliance requirements which must be fully and comprehensively complied with are as follows:

<b>Document that must be submitted</b>	<b>Non-submission may result in disqualification</b>	
<p>Completed and signed Standard Bid Documents (SBD1 and SBD 4)</p> <p>In case of Joint Venture arrangement, all bidders/members must also submit all the mandatory documents</p>	<p>YES</p>	<p>Completed and signed SBD1 and SBD 4</p> <p>In the event a bidder fails to submit the completed documents at the time of submitting the proposal, the bidder will be requested to submit the documents within 3 days from the date of request, failure to submit the documents will disqualify the bidders.</p> <p>In case of Joint Venture arrangement, all parties must also submit all the mandatory documents</p>
<p>SBD 6.1</p>	<p>NO</p>	<p>Completed and signed SBD 6.1</p> <p>PPR specific goal points will be allocated to bidders on submission of the following documentation or evidence:</p> <ul style="list-style-type: none"> <li>• A duly completed and signed Preference Point Claim Form: SBD 6.1; and</li> </ul> <p>In case of a Joint Venture a joint BBBEE certificate that indicate the identified specific goals must be submitted.</p>



		Failure to submit the signed documents will not be a disqualifying factor but will result in forfeiting points on specific goals.
Registration on Central Supplier Database (CSD)	YES	Bidders must be registered as a service provider on the CSD. If you are not registered proceed to complete the registration of your company prior to submitting your proposal. Visit <a href="https://secure.csd.gov.za/">https://secure.csd.gov.za/</a> to obtain your vendor number.  Submit proof of registration.
Tax compliance Status on CSD	YES	In the event where the Bidder submits a hard copy of the Tax Clearance Certificate, the CSD verification outcome will take precedence.  In the event the bidder is not tax compliant at the time of submission of the proposal, the bidder will be notified in writing of their non-compliance status and will be given 7 working days to submit a proof from SARS of their tax compliance status  The bidder will be disqualified should they fail to provide written proof of their tax compliance status after 7 days of notification
Completed and signed Standard Bid Document SBD 3.1	YES	All bidders must complete, initial, and sign the SBD 3.1 form.
The Service Provider must be an Original Software Manufacture (OSM) or a registered OSM partner for the proposed Solution.	YES	Bidder/s must provide OSM partner accreditation letter or certificate.
Bidders must provide a letter committing to comply with all specifications as per the Terms of Reference.	YES	Bidders must provide a letter committing to comply with all specifications as per the Terms of Reference.
Letter of commitment for support	YES	The bidder/s must provide a letter, committing to enter into a service level agreement for maintenance and support services.

**6.2 Phase 2: Functionality Criteria**

- 6.2.1 A panel will evaluate all proposals received on the functionality criteria as reflected. A bidder that scores less than sixty five percent (60%) in respect of "functionality" will be regarded as submitting a non-responsive bid and will be disqualified.
- 6.2.2 For purposes of comparison and in order to ensure a meaningful evaluation, bidders are requested to furnish detailed information in substantiation of compliance with the evaluation criteria:

Functionality criteria																			
Item	Criteria	Response required. (All responses must be based on the Specifications)	Weight																
1.	<b>Capacity to deliver the project</b>	<p>Provide evidence of experience in successfully executing similar projects in the form of signed testimonials from institutions, with a minimum user base of 1000 in the last 5 years or more, with contactable references.</p> <p>For the reference\testimonial to be valid, it must include the following information:</p> <ul style="list-style-type: none"> <li>✓ Letterhead;</li> <li>✓ Customer name and contact details;</li> <li>✓ Scope of deliverables or services; and</li> <li>✓ Date of Project.</li> </ul> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 70%;">Scoring matrix</th> <th style="width: 30%;">Points</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> </tr> <tr> <td>0 testimonial</td> <td>0 Point</td> </tr> <tr> <td>1 valid testimonial</td> <td>1 Point</td> </tr> <tr> <td>2 valid testimonials</td> <td>2 Points</td> </tr> <tr> <td>3 valid testimonials</td> <td>3 Points</td> </tr> <tr> <td>4 valid testimonials</td> <td>4 Points</td> </tr> <tr> <td>5 valid testimonials</td> <td>5 Points</td> </tr> </tbody> </table>	Scoring matrix	Points			0 testimonial	0 Point	1 valid testimonial	1 Point	2 valid testimonials	2 Points	3 valid testimonials	3 Points	4 valid testimonials	4 Points	5 valid testimonials	5 Points	35
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2.	<b>Technical capacity</b>	<p>The bidder/s and or OEM must provide the following organisation's certifications in:</p> <ol style="list-style-type: none"> <li>1. Project Management;</li> <li>2. ISO 27001:2013 Information Security Management Systems (ISMS) certified;</li> <li>3. ISO 27018:2014 Information Security Management Systems (ISMS) certified; and</li> <li>4. ISO 22301:2012 Business Continuity Certification.</li> </ol> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Scoring matrix</th> <th style="width: 50%;">Points</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> </tr> <tr> <td>No certification</td> <td>0 Point</td> </tr> <tr> <td>1 compliant certification</td> <td>2 Point</td> </tr> </tbody> </table>	Scoring matrix	Points			No certification	0 Point	1 compliant certification	2 Point	30								
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3.	<b>Project Implementation Strategy</b>	<p>The bidder/s must provide a detailed project management plan on how they will implement the solution within the stipulated timeframe of 4 months. The plan must include activities, milestones, resources, and timeframes.</p> <p>The Project plan should include the following:</p> <ul style="list-style-type: none"> <li>✓ Detailed Project definition and planning;</li> <li>✓ Detailed Project implementation plan with timeframe, stages, and milestones;</li> <li>✓ Detailed Resource allocation; and</li> <li>✓ Detail Risk Management Approach.</li> </ul> <table border="1"> <thead> <tr> <th>Matrix</th> <th>Points</th> </tr> </thead> <tbody> <tr> <td>No project plan</td> <td>0 Point</td> </tr> <tr> <td>No key factor</td> <td>1 Point</td> </tr> <tr> <td>One key factor</td> <td>2 Points</td> </tr> <tr> <td>Two key factors</td> <td>3 Points</td> </tr> <tr> <td>Three key factors</td> <td>4 Points</td> </tr> <tr> <td>All key factors</td> <td>5 Points</td> </tr> </tbody> </table>	Matrix	Points	No project plan	0 Point	No key factor	1 Point	One key factor	2 Points	Two key factors	3 Points	Three key factors	4 Points	All key factors	5 Points	15
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4.	<b>Detailed design and architecture proposal</b>	<p>Bidder/s must provide detailed documents and schematic diagrams showing all physical distribution of the hardware and software for their proposed solution in relation to the business requirements. The detailed low-level design must be provided after the appointment of the bidder.</p> <p>The documents must include, amongst others the following aspects:</p> <ul style="list-style-type: none"> <li>✓ Conceptual design or High-Level design.</li> <li>✓ Detailed technical specifications</li> <li>✓ Migration/Transition strategy</li> <li>✓ Business Continuity Strategy</li> <li>✓ Change Management Strategy</li> <li>✓ Exit Management Strategy</li> </ul> <table border="1"> <thead> <tr> <th>Scoring matrix</th> <th>Points</th> </tr> </thead> <tbody> <tr> <td>No aspect designed</td> <td>0 Point</td> </tr> <tr> <td>Documents addressing with 1 key factor</td> <td>1 Point</td> </tr> <tr> <td>Documents addressing with 2 key factors</td> <td>2 Points</td> </tr> <tr> <td>Documents addressing 3 key factors</td> <td>3 Points</td> </tr> <tr> <td>Documents addressing 4 key factors</td> <td>4 Points</td> </tr> </tbody> </table>	Scoring matrix	Points	No aspect designed	0 Point	Documents addressing with 1 key factor	1 Point	Documents addressing with 2 key factors	2 Points	Documents addressing 3 key factors	3 Points	Documents addressing 4 key factors	4 Points	20		
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		Documents addressing all key factors	5 Points	
	<b>Total Weight</b>			<b>100</b>

### 6.3 Phase 3: PPR Specific goals and price.

In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, 2022, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

**Table 1 (80/20): Specific goals for the tender and points claimed are indicated per the table below.**

*(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.*

*Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)*

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
<b>Percentage (%) Ownership by HDIs</b>	<b>Points (5)</b>	
81-100	5	
61-80	4	
41-60	3	
21-40	2	
1-20	1	
0%	0	
<b>Percentage (%) Ownership by Women</b>	<b>Points (8)</b>	
91-100	8	
81-90	7	
71-80	6	
61-70	5	
51-60	4	
41-50	3	
21-40	2	
1-20	1	
0	0	
<b>Percentage (%) Ownership by Youth</b>	<b>Points (6)</b>	
81-100	6	

71-80	5	
61-70	4	
41-60	3	
31-40	2	
1-30	1	
0	0	
<b>Percentage (%) Ownership by Disability</b>	<b>Points (1)</b>	
1-100	1	
0%	0	

## 7. GENERAL CONDITIONS

- 7.1 DIRCO will enter into a service level agreement with the successful bidder/s to supplement the master agreement. The service level agreement will among others, govern the relationship between the parties; ensure that services are provided according to specified standards and within stipulated timeframes; and provide for penalties and remedies for under/poor performance and non-compliance with terms and conditions of the service level agreement.
- 7.2 DIRCO reserves the right to appoint more than one bidder/s.
- 7.3 DIRCO reserves the right to do site inspections of the service provider facilities including the data centers where the Department's information will be hosted.
- 7.4 DIRCO reserves the right to perform period checks and interventions during the implementation of the bid.
- 7.5 The bid evaluation will only be done on the basis of information that was requested and provided.
- 7.6 All documents submitted in response to this proposal shall become the property of DIRCO.
- 7.7 DIRCO reserves the right and full discretion to:
- 7.7.1 Withdraw from this process and the provisions of the bid at any time.
- 7.7.2 Cancel this bid at any time and all subsequent proposals may be rejected in whole or in part.
- 7.7.3 Change the dates of adjudication and submission;
- 7.8 The Department's decisions will be final, and no correspondence will be entered into from the closing date of submissions until after the selection process has been completed. Bidders will be formally notified of the outcome of the bid.
- 7.9 A bid proposal will only be deemed accepted once written notice is given by DIRCO to the successful bidder and a service level agreement has been entered into between parties.
- 7.10 Receipt of a proposal neither commits DIRCO to award the bid to any entity, even if all requirements stated in this ToR are met, nor does it limit DIRCO's right to negotiate in its best interest.
- 7.11 It will be accepted that the bidder, on submitting the bid response, has read, understood, and accepted all the terms and conditions of this ToR. It shall therefore be presumed by

DIRCO that the submission of the bid proposal by any bidder confirms its complete acceptance of the terms and conditions of the document.

- 7.12 DIRCO reserves the right to invite bidders to present or otherwise demonstrate their proposed solution to clarify aspects that are required as part of the evaluation process, at the respondent's own costs.
- 7.13 DIRCO will not be responsible for or pay any expense or losses which may be incurred by any bidder in the preparation and submission of the bid proposal and the costs of the proposal at all stages of the bid process shall be for each bidder's own account.
- 7.14 If the bidder is a company, a certified copy of the resolution of the Board of Directors (personally signed by the Chairman of the Board) authorising the person who signs this bid proposal to do so, as well as to sign any agreement resulting from this bid and any other documents and correspondence in connection with this bid and/or agreement on behalf of the company, must be submitted with this bid proposal.
- 7.15 If the respondent is a partnership, a certified copy of the resolution of the partners (personally signed by all the partners) authorising the person who signs this bid proposal to do so, as well as to sign any agreement resulting from this bid and any other documents and correspondence in connection with this bid and/or agreement on behalf of the partnership, must be submitted with this bid proposal.
- 7.16 If a bidder/bidders and/or its partner, or any person employed by him/her/it, is found to have either directly or indirectly offered, promised or given to any person in the employ of DIRCO any commission, gratuity, gift or other consideration, DIRCO shall have the right summarily and without recourse to law and without prejudice to any other legal remedy which it may have in regard to any loss or additional cost or expenses to immediately disqualify the bidder. The bidder will be responsible for all and any loss that DIRCO suffers as a result hereof.
- 7.17 All information and pricing will be treated as strictly confidential and will be used for the evaluation of the bid only. No information will be disclosed to parties outside of the bid evaluation committee.
- 7.18 Please supply a covering letter on your own letterhead signed by your duly authorised representative of the entity and acknowledgement containing the following:
- "The bidder/bidders and/or its partner warrant that any or all the information disclosed in the bid response is true and correct and will be binding; the bidder agrees to provide any documentary proof of such information that may be requested by DIRCO at any stage during the bid process"
- 7.19 Throughout this bid process and thereafter, bidders must obtain from DIRCO written approval prior to the release of any information that pertains to the potential work or activities covered by this bid or the subsequent process. Failure to adhere to this requirement will result in immediate disqualification from the bid process and DIRCO reserves the right to institute legal proceedings against the bidder.
- 7.20 DIRCO will treat all proposals as confidential until a contract is awarded, or the process is completed. Thereafter, proposals and related documentation may be made available for inspection at DIRCO's sole discretion, except for material that is proprietary or confidential. DIRCO will not disclose or make public any information, which the bidder and its partner has marked "proprietary" or "confidential".
- 7.21 It is compulsory for all persons employed or contracted by the successful bidder/bidders and/or its partner and who will partake in this project to undergo security vetting.

A handwritten signature in black ink, appearing to be 'MG', located in the bottom right corner of the page.

- 7.22 DIRCO reserves the right to require the replacement of any person assigned to this project, should they not receive a successful security clearance, at the commencement of the contract.

## 8. FEES AND PAYMENT SCHEDULE

- 8.1 Fees must be quoted in South African currency.
- 8.2 All prices quoted must include Value Added Tax (VAT).
- 8.3 Price adjustments will be allowed at the times and periods specified in the Terms of Reference. In cases where different delivery points influence the pricing, a separate pricing schedule must be submitted for each delivery point.
- 8.4 Bidder/bidders and/or its partner should take note that the Department will pay within 30 days after the receipt of a valid tax invoice and after the services have been rendered to DIRCO's satisfaction.
- 8.5 The format of the quotation/price list must be the same as the specification list attached to this document. (SBD3.1) Please do not submit in any other format.

## 9. CONTACT PERSONS AND SUBMISSIONS

### 9.1 Enquiries

All enquiries can be directed to Supply Chain Management:  
Tel: +27 12 301 9198 /0362 /8594 /8522  
Email address:

### 9.2 Submission of Proposals

- 9.2.1 Prospective bidders should submit their bonded proposals in a sealed envelope with the details of the specific bid on the outside of the envelope to:

#### **Per hand**

Department of International Relations and Cooperation  
Bid Box, OR Tambo Building  
460 Soutpansberg Street  
Rietondale  
Pretoria  
0084

- 9.2.2 Submissions should be posted to be received or hand delivered to the mentioned addresses on or before **11:00 on the 05 September 2023**.
- 9.2.3 The briefing session will be on the **15 August 2023 at 10:00**, via virtual platform.

Prospective service providers/suppliers are encouraged to submit their proposals before the closing time and date, as late submissions will not be accepted.

*E-Mailed or faxed submissions shall not be accepted.*



**PART A  
INVITATION TO BID**

<b>YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE DEPARTMENT OF INTERNATIONAL RELATIONS AND COOPERATION</b>					
BID NUMBER:	DIRCO 02-2023/24	CLOSING DATE:	05/09/2023	CLOSING TIME:	11:00am
DESCRIPTION	<b>APPOINTMENT OF A SERVICE PROVIDER(S) TO DESIGN, IMPLEMENT, MAINTAIN AND SUPPORT AN EMAIL CYBERSECURITY AND RESILIENCE SOLUTION FOR A PERIOD OF FIVE (5) YEARS WITH AN OPTION TO EXTEND FOR TWO (2) YEARS</b>				
<b>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).</b>					
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)					
DEPARTMENT OF INTERNATIONAL RELATIONS AND COOPERATION					
460 SOUTPANSBERG ROAD RIETONDALE					
PRETORIA					
0084					
<b>SUPPLIER INFORMATION</b>					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER		CODE		NUMBER	
CELLPHONE NUMBER					
FACSIMILE NUMBER		CODE		NUMBER	
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
		TCS PIN:		OR	CSD No:
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE [TICK APPLICABLE BOX]		<input type="checkbox"/> Yes		B-BBEE STATUS LEVEL SWORN AFFIDAVIT	<input type="checkbox"/> Yes
		<input type="checkbox"/> No			<input type="checkbox"/> No
IF YES, WHO WAS THE CERTIFICATE ISSUED BY?					
AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA) AND NAME THE APPLICABLE IN THE TICK BOX		<input type="checkbox"/>	AN ACCOUNTING OFFICER AS CONTEMPLATED IN THE CLOSE CORPORATION ACT (CCA)		
		<input type="checkbox"/>	A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS)		
		<input type="checkbox"/>	A REGISTERED AUDITOR		
			NAME:		
<b>[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/SWORN AFFIDAVIT(FOR EMEs&amp; QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]</b>					
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?		<input type="checkbox"/> Yes	<input type="checkbox"/> No	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	
		[IF YES ENCLOSE PROOF]		[IF YES ANSWER PART B:3 BELOW]	
SIGNATURE OF BIDDER		.....		DATE	
CAPACITY UNDER WHICH THIS BID IS SIGNED (Attach proof of authority to sign this bid; e.g. resolution of directors, etc.)					
TOTAL NUMBER OF ITEMS OFFERED				TOTAL BID PRICE (ALL INCLUSIVE)	
<b>BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO:</b>			<b>TECHNICAL INFORMATION MAY BE DIRECTED TO:</b>		
DEPARTMENT/ PUBLIC ENTITY			CONTACT PERSON		
CONTACT PERSON			TELEPHONE NUMBER		
TELEPHONE NUMBER			FACSIMILE NUMBER		
FACSIMILE NUMBER			E-MAIL ADDRESS		
E-MAIL ADDRESS					



## PART B TERMS AND CONDITIONS FOR BIDDING

<b>1. BID SUBMISSION:</b>	
1.1.	BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2.	ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR ONLINE
1.3.	BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
1.4.	WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
1.5.	THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.
<b>2. TAX COMPLIANCE REQUIREMENTS</b>	
2.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
2.3	APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
2.4	BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
2.5	IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.
2.6	WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
<b>3. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS</b>	
3.1.	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? <span style="float: right;"><input type="checkbox"/> YES <input type="checkbox"/> NO</span>
3.2.	DOES THE BIDDER HAVE A BRANCH IN THE RSA? <span style="float: right;"><input type="checkbox"/> YES <input type="checkbox"/> NO</span>
3.3.	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? <span style="float: right;"><input type="checkbox"/> YES <input type="checkbox"/> NO</span>
3.4.	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? <span style="float: right;"><input type="checkbox"/> YES <input type="checkbox"/> NO</span>
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 ABOVE.	

**NB: FAILURE TO PROVIDE ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.**

**SBD 3.1.1 Year one (1)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**NOTE: only FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....	Bid number...DIRCO02/2023/2024
Closing Time: 11:00am	Closing date: 05 September 2023

**OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.**

**Required by: DIRCO**

**Location: All DIRCO OFFICES**

**PRICE SUMMARY: All Categories as per Terms of Reference**

<b>PRICE ELEMENT</b>	<b>PRICE OFFERED IN RAND (YEAR ONE)</b>
Design, implement, integrate, commission, and maintain an Email Cybersecurity and Resilience Solution	
Enterprise Licenses for Cybersecurity inclusive of internal mail protect, DLP etc. for a year (4000 users)	
Enterprise Licenses for Resilience including continuity, email archiving, and archiving for Microsoft Teams etc. for a year (4000 users)	
Training for IT technical support staff (10 officials)	
End-user awareness training	
Maintenance and support for a year one	
<b>Total</b>	
<b>VAT 15%</b>	
<b>Total Bid Price Offered (YEAR ONE)</b>	

Signature.....

Initials.....

**SBD 3.1.2 Year Two (2)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**NOTE: only FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....	Bid number...DIRCO02/2023/2024
Closing Time: 11:00am	Closing date: 05 September 2023

**OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.**

**Required by: DIRCO**

**Location: All DIRCO OFFICES**

**PRICE SUMMARY: All Categories as per Terms of Reference**

<b>PRICE ELEMENT</b>	<b>PRICE OFFERED IN RAND (YEAR TWO)</b>
Design, implement, integrate, commission, and maintain an Email Cybersecurity and Resilience Solution	
Enterprise Licenses for Cybersecurity inclusive of internal mail protect, DLP etc. for a year (4000 users)	
Enterprise Licenses for Resilience including continuity, email archiving, and archiving for Microsoft Teams etc. (4000 users)	
Maintenance and support	
<b>Total</b>	
<b>VAT 15%</b>	
<b>Total Bid Price Offered (YEAR TWO)</b>	

Signature.....

Initials.....

**SBD 3.1.3 Year Three (3)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**NOTE: only FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....	Bid number...DIRCO02/2023/2024
Closing Time: 11:00am	Closing date: 05 September 2023

**OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.**

**Required by: DIRCO**

**Location: All DIRCO OFFICES**

**PRICE SUMMARY: All Categories as per Terms of Reference**

<b>PRICE ELEMENT</b>	<b>PRICE OFFERED IN RAND (YEAR THREE)</b>
Design, implement, integrate, commission, and maintain an Email Cybersecurity and Resilience Solution	
Enterprise Licenses for Cybersecurity inclusive of internal mail protect, DLP etc. for a year (4000 users)	
Enterprise Licenses for Resilience including continuity, email archiving, and archiving for Microsoft Teams etc. (4000 users)	
Maintenance and support	
<b>Total</b>	
<b>VAT 15%</b>	
<b>Total Bid Price Offered (YEAR THREE)</b>	

Signature.....

Initials.....

**SBD 3.1.4 Year Four (4)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**NOTE: only FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....	Bid number...DIRCO02/2023/2024
Closing Time: 11:00am	Closing date:05 September 2023

**OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.**

**Required by: DIRCO**

**Location: All DIRCO OFFICES**

**PRICE SUMMARY: All Categories as per Terms of Reference**

<b>PRICE ELEMENT</b>	<b>PRICE OFFERED IN RAND (YEAR FOUR)</b>
Design, implement, integrate, commission, and maintain an Email Cybersecurity and Resilience Solution	
Enterprise Licenses for Cybersecurity inclusive of internal mail protect, DLP etc. for a year (4000 users)	
Enterprise Licenses for Resilience including continuity, email archiving, and archiving for Microsoft Teams etc. (4000 users)	
Maintenance and support	
<b>Total</b>	
<b>VAT 15%</b>	
<b>Total Bid Price Offered (YEAR FOUR)</b>	

Signature.....

Initials.....

**SBD 3.1.5 Year Five (5)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**NOTE: only FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....	Bid number...DIRCO02/2023/2024
Closing Time: 11:00am	Closing date: 05 September 2023

**OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.**

**Required by: DIRCO**

**Location: All DIRCO OFFICES**

**PRICE SUMMARY: All Categories as per Terms of Reference**

<b>PRICE ELEMENT</b>	<b>PRICE OFFERED IN RAND (YEAR FIVE)</b>
Design, implement, integrate, commission, and maintain an Email Cybersecurity and Resilience Solution	
Enterprise Licenses for Cybersecurity inclusive of internal mail protect, DLP etc. for a year (4000 users)	
Enterprise Licenses for Resilience including continuity, email archiving, and archiving for Microsoft Teams etc. (4000 users)	
Maintenance and support	
<b>Total</b>	
<b>VAT 15%</b>	
<b>Total Bid Price Offered (YEAR FIVE)</b>	

Signature.....

Initials.....

**SBD 3.1.6 CONSOLIDATION  
PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**PRICING SCHEDULE – FIRM PRICES  
(PURCHASES)**

**NOTE: only FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED**

**IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT**

Name of bidder.....	Bid number...DIRCO02/2023/2024
Closing Time: 11:00am	Closing date: 05 September 2023

**OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.**

Required by: DIRCO

Location: All DIRCO OFFICES

**PRICE SUMMARY: All Categories as per Terms of Reference**

PRICE ELEMENT	PRICE OFFERED IN RAND
TOTAL COST: YEAR ONE (1)	
TOTAL COST: YEAR TWO (2)	
TOTAL COST: YEAR THREE (3)	
TOTAL COST: YEAR FOUR (4)	
TOTAL COST: YEAR FIVE (5)	
<b>TOTAL BID PRICE OFFERED (INCLUDING VAT)</b>	

Signature.....

Initials.....

## BIDDER'S DISCLOSURE

### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

### 2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest<sup>1</sup> in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship

---

<sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.



with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....  
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....  
.....

**3 DECLARATION**

I, \_\_\_\_\_ the \_\_\_\_\_ undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>2</sup> will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring

<sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

- 3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

..... Signature	..... Date
..... Position	..... Name of bidder

**PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL  
PROCUREMENT REGULATIONS 2022**

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

**NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022**

**1. GENERAL CONDITIONS**

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

**1.2 To be completed by the organ of state**

- a) The applicable preference point system for this tender is the 80/20 preference point system.
- b) Either the 90/10 or 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

**1.4 To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	<b>POINTS</b>
<b>PRICE</b>	
<b>SPECIFIC GOALS</b>	
<b>Total points for Price and SPECIFIC GOALS</b>	<b>100</b>

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.



### 3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left( 1 + \frac{Pt - Pmax}{Pmax} \right) \text{ or } Ps = 90 \left( 1 + \frac{Pt - Pmax}{Pmax} \right)$$

Where

- Ps = Points scored for price of tender under consideration  
Pt = Price of tender under consideration  
Pmax = Price of highest acceptable tender

## 4. POINTS AWARDED FOR SPECIFIC GOALS

- 4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:
- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
  - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

**Table 1 (80/20):** Specific goals for the tender and points claimed are indicated per the table below.

*(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.*

*Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)*

<b>The specific goals allocated points in terms of this tender</b>	<b>Number of points allocated (80/20 system) (To be completed by the organ of state)</b>	<b>Number of points claimed (80/20 system) (To be completed by the tenderer)</b>
<b>Percentage (%) Ownership by HDIs</b>	<b>Points (5)</b>	
81-100	5	
61-80	4	
41-60	3	
21-40	2	
1-20	1	
0%	0	
<b>Percentage (%) Ownership by Women</b>	<b>Points (8)</b>	
91-100	8	
81-90	7	
71-80	6	
61-70	5	
51-60	4	
41-50	3	
21-40	2	
1-20	1	
0	0	
<b>Percentage (%) Ownership by Youth</b>	<b>Points (6)</b>	
81-100	6	
71-80	5	
61-70	4	
41-60	3	
31-40	2	
1-30	1	
0	0	

Percentage (%) Ownership by Disability	Points (1)	
1-100	1	
0%	0	

**DECLARATION WITH REGARD TO COMPANY/FIRM**

4.3. Name of company/firm.....

4.4. Company registration number: .....

4.5. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
- One-person business/sole propriety
- Close corporation
- Public Company
- Personal Liability Company
- (Pty) Limited
- Non-Profit Company
- State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
  - (a) disqualify the person from the tendering process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) recommend that the tenderer or contractor, its shareholders and

directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and

- (e) forward the matter for criminal prosecution, if deemed necessary.

.....  
**SIGNATURE(S) OF TENDERER(S)**

**SURNAME AND NAME:** .....

**DATE:** .....

**ADDRESS:** .....

.....

.....

.....



**THE NATIONAL TREASURY**

**Republic of South Africa**



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**GOVERNMENT PROCUREMENT:  
GENERAL CONDITIONS OF CONTRACT**

**July 2010**

**GOVERNMENT PROCUREMENT**  
**GENERAL CONDITIONS OF CONTRACT**  
**July 2010**

**NOTES**

The purpose of this document is to:

- (i) Draw special attention to certain general conditions applicable to government bids, contracts and orders; and
- (ii) To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with government.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid, should be compiled separately for every bid (if applicable) and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

## TABLE OF CLAUSES

1. Definitions
2. Application
3. General
4. Standards
5. Use of contract documents and information; inspection
6. Patent rights
7. Performance security
8. Inspections, tests and analysis
9. Packing
10. Delivery and documents
11. Insurance
12. Transportation
13. Incidental services
14. Spare parts
15. Warranty
16. Payment
17. Prices
18. Contract amendments
19. Assignment
20. Subcontracts
21. Delays in the supplier's performance
22. Penalties
23. Termination for default
24. Dumping and countervailing duties
25. Force Majeure
26. Termination for insolvency
27. Settlement of disputes
28. Limitation of liability
29. Governing language
30. Applicable law
31. Notices
32. Taxes and duties
33. National Industrial Participation Programme (NIPP)
34. Prohibition of restrictive practices

## General Conditions of Contract

### 1. Definitions

1. The following terms shall be interpreted as indicated:
  - 1.1 "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
  - 1.2 "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
  - 1.3 "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
  - 1.4 "Corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public official in the procurement process or in contract execution.
  - 1.5 "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its government and encouraged to market its products internationally.
  - 1.6 "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
  - 1.7 "Day" means calendar day.
  - 1.8 "Delivery" means delivery in compliance of the conditions of the contract or order.
  - 1.9 "Delivery ex stock" means immediate delivery directly from stock actually on hand.
  - 1.10 "Delivery into consignees store or to his site" means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
  - 1.11 "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the

RSA.

- 1.12 "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13 "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14 "GCC" means the General Conditions of Contract.
- 1.15 "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract.
- 1.16 "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17 "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18 "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19 "Order" means an official written order issued for the supply of goods or works or the rendering of a service.
- 1.20 "Project site," where applicable, means the place indicated in bidding documents.
- 1.21 "Purchaser" means the organization purchasing the goods.
- 1.22 "Republic" means the Republic of South Africa.
- 1.23 "SCC" means the Special Conditions of Contract.
- 1.24 "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such

obligations of the supplier covered under the contract.

1.25 “Written” or “in writing” means handwritten in ink or any form of electronic or mechanical writing.

**2. Application**

2.1 These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.

2.2 Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.

2.3 Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

**3. General**

3.1 Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.

3.2 With certain exceptions, invitations to bid are only published in the Government Tender Bulletin. The Government Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from [www.treasury.gov.za](http://www.treasury.gov.za)

**4. Standards**

4.1 The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

**5. Use of contract documents and information; inspection.**

5.1 The supplier shall not, without the purchaser’s prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.

5.2 The supplier shall not, without the purchaser’s prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.

5.3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier’s performance under the contract if so required by the purchaser.

5.4 The supplier shall permit the purchaser to inspect the supplier’s records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

**6. Patent rights**

6.1 The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

**7. Performance security**

- 7.1 Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance security of the amount specified in SCC.
- 7.2 The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3 The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
  - (a) a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
  - (b) a cashier's or certified cheque
- 7.4 The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

**8. Inspections, tests and analyses**

- 8.1 All pre-bidding testing will be for the account of the bidder.
- 8.2 If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3 If there are no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing authority concerned.
- 8.4 If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5 Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6 Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7 Any contract supplies may on or after delivery be inspected, tested or

analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.

8.8 The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

**9. Packing**

9.1 The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.

9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

**10. Delivery and documents**

10.1 Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.

10.2 Documents to be submitted by the supplier are specified in SCC.

**11. Insurance**

11.1 The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

**12. Transportation**

12.1 Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

**13. Incidental services**

13.1 The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:

- (a) performance or supervision of on-site assembly and/or commissioning of the supplied goods;
- (b) furnishing of tools required for assembly and/or maintenance of the supplied goods;
- (c) furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods;



- (d) performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
- (e) training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.

13.2 Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

#### **14. Spare parts**

14.1 As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:

- (a) such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
- (b) in the event of termination of production of the spare parts:
  - (i) Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
  - (ii) following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

#### **15. Warranty**

15.1 The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.

15.2 This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.

15.3 The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.

15.4 Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.

15.5 If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take

such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

- 16. Payment**
- 16.1 The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2 The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfillment of other obligations stipulated in the contract.
- 16.3 Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4 Payment will be made in Rand unless otherwise stipulated in SCC.
- 17. Prices**
- 17.1 Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.
- 18. Contract amendments**
- 18.1 No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.
- 19. Assignment**
- 19.1 The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.
- 20. Subcontracts**
- 20.1 The supplier shall notify the purchaser in writing of all subcontracts awarded under this contracts if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.
- 21. Delays in the supplier's performance**
- 21.1 Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2 If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3 No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or a local authority.
- 21.4 The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the

supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.

21.5 Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.

21.6 Upon any delay beyond the delivery period in the case of a supplies contract, the purchaser shall, without canceling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

## **22. Penalties**

22.1 Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

## **23. Termination for default**

23.1 The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:

- (a) if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2;
- (b) if the Supplier fails to perform any other obligation(s) under the contract; or
- (c) if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.

23.2 In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

23.3 Where the purchaser terminates the contract in whole or in part, the purchaser may decide to impose a restriction penalty on the supplier by prohibiting such supplier from doing business with the public sector for a period not exceeding 10 years.

23.4 If a purchaser intends imposing a restriction on a supplier or any

person associated with the supplier, the supplier will be allowed a time period of not more than fourteen (14) days to provide reasons why the envisaged restriction should not be imposed. Should the supplier fail to respond within the stipulated fourteen (14) days the purchaser may regard the intended penalty as not objected against and may impose it on the supplier.

- 23.5 Any restriction imposed on any person by the Accounting Officer / Authority will, at the discretion of the Accounting Officer / Authority, also be applicable to any other enterprise or any partner, manager, director or other person who wholly or partly exercises or exercised or may exercise control over the enterprise of the first-mentioned person, and with which enterprise or person the first-mentioned person, is or was in the opinion of the Accounting Officer / Authority actively associated.
- 23.6 If a restriction is imposed, the purchaser must, within five (5) working days of such imposition, furnish the National Treasury, with the following information:
- (i) the name and address of the supplier and / or person restricted by the purchaser;
  - (ii) the date of commencement of the restriction
  - (iii) the period of restriction; and
  - (iv) the reasons for the restriction.

These details will be loaded in the National Treasury's central database of suppliers or persons prohibited from doing business with the public sector.

- 23.7 If a court of law convicts a person of an offence as contemplated in sections 12 or 13 of the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004, the court may also rule that such person's name be endorsed on the Register for Tender Defaulters. When a person's name has been endorsed on the Register, the person will be prohibited from doing business with the public sector for a period not less than five years and not more than 10 years. The National Treasury is empowered to determine the period of restriction and each case will be dealt with on its own merits. According to section 32 of the Act the Register must be open to the public. The Register can be perused on the National Treasury website.

**24. Anti-dumping and countervailing duties and rights**

- 24.1 When, after the date of bid, provisional payments are required, or anti-dumping or countervailing duties are imposed, or the amount of a provisional payment or anti-dumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which

may be due to him

**25. Force Majeure**

- 25.1 Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2 If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

**26. Termination for insolvency**

- 26.1 The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

**27. Settlement of Disputes**

- 27.1 If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2 If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3 Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4 Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5 Notwithstanding any reference to mediation and/or court proceedings herein,
- (a) the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and
  - (b) the purchaser shall pay the supplier any monies due the supplier.

**28. Limitation of liability**

- 28.1 Except in cases of criminal negligence or willful misconduct, and in the case of infringement pursuant to Clause 6;
- (a) the supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser; and

		(b) the aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.
<b>29. Governing language</b>	29.1	The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.
<b>30. Applicable law</b>	30.1	The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.
<b>31. Notices</b>	31.1	Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice
	31.2	The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.
<b>32. Taxes and duties</b>	32.1	A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
	32.2	A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.
	32.3	No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid the Department must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.
<b>33. National Industrial Participation Programme (NIP)</b>	33.1	The NIP Programme administered by the Department of Trade and Industry shall be applicable to all contracts that are subject to the NIP obligation.
<b>34 Prohibition of Restrictive practices</b>	34.1	In terms of section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, an agreement between, or concerted practice by, firms, or a decision by an association of firms, is prohibited if it is between parties in a horizontal relationship and if a bidder (s) is / are or a contractor(s) was / were involved in collusive bidding (or bid rigging).
	34.2	If a bidder(s) or contractor(s), based on reasonable grounds or evidence obtained by the purchaser, has / have engaged in the restrictive practice referred to above, the purchaser may refer the matter to the Competition Commission for investigation and possible imposition of administrative penalties as contemplated in the Competition Act No. 89 of 1998.

- 34.3 If a bidder(s) or contractor(s), has / have been found guilty by the Competition Commission of the restrictive practice referred to above, the purchaser may, in addition and without prejudice to any other remedy provided for, invalidate the bid(s) for such item(s) offered, and / or terminate the contract in whole or part, and / or restrict the bidder(s) or contractor(s) from conducting business with the public sector for a period not exceeding ten (10) years and / or claim damages from the bidder(s) or contractor(s) concerned.